## January 2023 Treasurer's Report Commentary

1. January had net positive income of $\$ 9,962$, bringing the year-to-date net income not including reserve expenses to negative $\$ 29,622$. This is only $\$ 7,341$ below the year-to-date budget of negative $\$ 22,281$.
2. We had enough free cash in the operating account to save $\$ 2,188.50$ by prepaying the pool contract for 2023. Including the prepayment savings, the pool contact was $\$ 41,581.50$.
3. Total accounts receivable decreased by $\$ 12,040$ to $\$ 30,643$. As of January 31 , there were 12 lots in collections. The collections amount decreased by $\$ 1,527$ to $\$ 12,323$.
4. In January, we invested $\$ 200,000$ of reserves with First Internet Bank of Indiana in 12-month and 18-month CDs earning 4.75 \% APY and 4.6 \% APY. The reserves held at Farmers Bank only pay 1.25 \%. At the end of January these CDs had earned $\$ 396.05$ interest (Invested for $1 / 2$ of the month). See the list below. Adding to Farmers Bank reserve checking account for January was the monthly contribution of (General = \$4650 + Marina = \$4167) plus $\$ 177.52$ in interest. $\$ 75,000$ was withdrawn to invest in CDs, $\$ 13,301.33$ was withdrawn to pay for hydrant and electric pedestal replacements, bringing the balance to $\$ 138,220.58$. ICS reserves earned $\$ 193.36$ in interest. $\$ 125,000$ of ICS reserves was withdrawn to invest in CDs, bringing that total to $\$ 133,841$. Total interest earned in all reserves in January was $\$ 766.93$. We will earn at least $\$ 13,000$ in interest next year. By taking out multiple CDs for smaller amounts we minimize the risk of paying early withdrawal penalties in case we need these funds.

| CD Term / Maturity | Amount Invested | Balance on January 31, 2023 | APY |
| :--- | :--- | :--- | :--- |
| 12 months / Jan 13, 2024 | $\$ 50,000$ | $\$ 50,095.55$ | $4.75 \%$ |
| 12 months / Jan 13, 2024 | $\$ 25,000$ | $\$ 25,046.77$ | $4.75 \%$ |
| 12 months / Jan 13, 2024 | $\$ 25,000$ | $\$ 25,046.77$ | $4.75 \%$ |
| 12 months / Jan 13, 2024 | $\$ 25,000$ | $\$ 25,046.77$ | $4.75 \%$ |
| 12 months / Jan 10, 2024 | $\$ 25,000$ | $\$ 25,063.70$ | $4.75 \%$ |
| 18 months / July 13,2024 | $\$ 50,000$ | $\$ 50,093.49$ | $4.6 \%$ |
| Total | $\$ 200,000$ | $\$ 200,396.05$ | NA |

Respectfully Submitted
Brian Fenstermacher
Treasurer

