

7/30/2020

Hello Everyone.

The Board wanted to update you on an unfortunate situation. When we committed to a 3 year contract with Mediacom, we did that with the understanding that the charge on the contract would be the charge to our Park. Well, Mediacom changed that on us, and the monthly cost is a few thousand dollars more than we were advised.

Current Rate: \$24 a unit x 465 billable units= \$11,208 (cost includes 2 units that aren't billable) (before taxes, fees and surcharges) with a three (3) year term. (With taxes etc. the bill was over \$14K) close to \$385.00 per year

Proposed Rate: \$20 a unit x billable 465 units= \$9,340 (cost includes 2 units that aren't billable) (this rate is before taxes, fees and surcharges). (With taxes etc. the bill would be approx. 12k) The term would change from a three (3) year to a five (5) year term. Close to \$310 per year

**Fees subject to change no matter the contract because any taxes, fees, and surcharge increases get passed back to us.

We need you to respond by August 15, 2020. At that time, we will take community feedback and make a decision. You can email the Board through the website, email the office and Billie will share with the BOD, or call the office and a tally will be kept with name and lot number. Feedback from members in good standing will be considered.

Option 1:

Keep 3 year contract and pay difference so that each lot is contributing \$385 for this year (understand cost will likely go up next year based on surcharges/fees)

Option 2:

Switch to 5 year contract and pay difference so that each lot is contributing \$310 for this year (understand cost will likely go up next year based on surcharges/fees)

Option 3:

Drop the contract all together. There will be no bulk package option. Cost of cable could be approximately \$77.03 per month, depending on your cable choices, for months desired (see pricing sheet). This would also offer you the option to NOT PAY for or use cable TV. You would manage your service directly with Mediacom and not through the park.

**Option 3 does not negatively impact your opportunity to secure a contract, through Mediacom, on your own, for wifi. Wifi agreements are not contingent on agreement for cable channels.

We look forward to your feedback by 8/15/2020.

Thank you,
WHP BOD